



JULY 11, 2025

RFP No. CSP1: The Collection and Transportation of Municipal Solid Waste and Recyclables

Attn: Mary Moritz, Town Administrator
2155 Main Street, PO Box 189
Bethlehem, NH 03574



Presented to
Town of Bethlehem,
New Hampshire

Presented by
Michael Casella
Area Vice President

cc: Pat Austin, Division Manager
Erin Banfield, Director of Municipal Services



July 11, 2025

Town of Bethlehem
Attn: Mary Moritz, Town Administrator
2155 Main Street, PO Box 189
Bethlehem, NH 03574

RE: RFP NO. CSP1: The Collection and Transportation of Municipal Solid Waste and Recyclables

Dear Mary,

Casella Waste Management, Inc. ("Casella") is pleased to provide the Town of Bethlehem, New Hampshire ("Town") with the following proposal for collection of municipal solid waste and single stream recycling. As the leading resource management company in the Eastern United States, we have five decades of experience in collecting, hauling, disposal and processing services as such, we believe Casella is the most qualified partner to meet Bethlehem's material management needs and diversion goals.

Along with Casella's longstanding environmental service expertise, Casella recovers well over one million tons of recyclables and organic residuals for beneficial use each year. We are committed to working collaboratively with Bethlehem to meet the community's goals; both environmentally and economically. We are dedicated to building a diverse workforce that is passionate about serving our customers, adhering to the highest ethical standards, complying with all state and federal regulations, all the while improving our communities and environment.

In addition to solid waste and recycling services, we often deploy education and other value-added services such as- mattress recycling and new technology- to our customers, as desired. Our proposal outlines the scope of services, our qualifications and experience.

We feel that this proposal reflects our strong desire to continue our esteemed partnership with the Town of Bethlehem. We look forward to discussing this proposal in greater details, if you have any immediate questions, please reach out to directly to Pat Austin at (802) 673-8862.

Sincerely,

Michael Casella
Area Vice President

cc: Pat Austin, Division Manager
Erin Banfield, Director of Municipal Services

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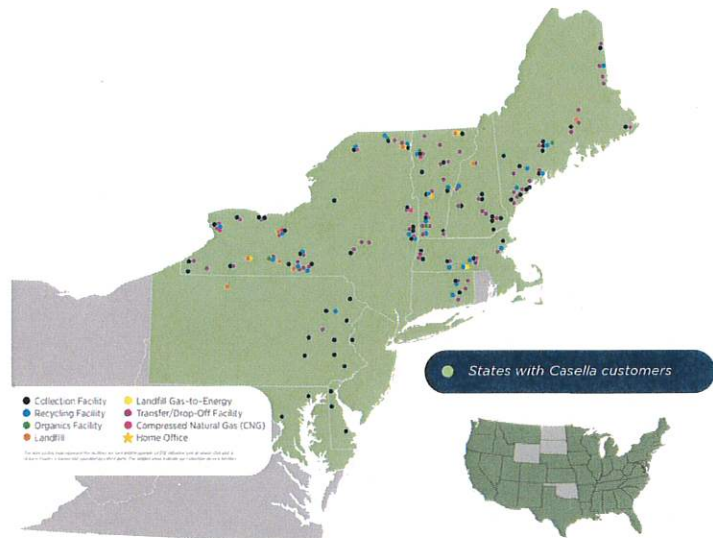


Who We Are

Casella, headquartered in Rutland, Vermont, is one of the largest recyclers and most experienced fully integrated resource management companies in the Eastern United States. Founded in 1975 as a single truck collection service, Casella now employs approximately 5,000 people. We have grown our operations to include more than 170 owned and/or operated facilities spanning from Maine to Maryland, delivering services to

residential, commercial, municipal, industrial, and institutional customers. We service over 1,800,000 customers in our operating footprint and provide resource management services to customers located across 47 states. In addition, we serve as the largest recycler in the Eastern United States, recovering more than 1,000,000 tons of recyclables and 360,000 tons of organic residuals each year.

Today, with a clear strategy to serve our customers with integrated services, we continue to lead the solid waste industry with an innovative business model that seeks to create sustainable value beyond the traditional waste disposal model.



Doug Casella began picking up garbage from a few customers in the Rutland, Vermont region with a pickup truck he had bought with money saved in high school. As the small enterprise grew, John W. Casella joined his younger brother to help run the business, opening the first recycling facility in Vermont in 1977.

Casella's Sustainability Goals

Spelled out in our [2024 Sustainability Report](#), our sustainability strategy focuses on advancing toward five strategic goals for the year 2030. We believe that achieving these goals will benefit our customers and communities while positioning our company to thrive and grow. These include:



Essential Workers: *Be Safe.*

Improve our safety performance, reducing our Total Recordable Incident Rate (TRIR), a measure of recordable incidents versus hours worked.



Materials Management: *Recycle More.*

Grow our Resource Solutions business to reduce, reuse, or recycle more than 2 million tons of solid waste materials each year.



Sustainable Operations: *Save Fuel.*

Improve our fuel efficiency, reducing our gigajoules of fuel consumed per ton of material collected by 20% below a 2019 baseline.



Climate Leadership: *Slash Emissions.*

Further reduce our carbon footprint, measured in metric tons of carbon dioxide equivalents (CO2e) from scopes 1 and 2 with a 2022 baseline.



Community Engagement: *Give Back.*

Increase volunteering in our communities, as measured by employee volunteer hours.

Sustainability Leadership Awards

The Casella Sustainability Leadership Awards represent innovation and commitment to creating a better tomorrow by showcasing each recipient's sustainable material management practices. Recipients were selected from various business segments. See their stories [here](#).



CITY OF BIDDEFORD, ME

With a strong commitment to recycling education and reduced contamination, Biddeford works with Casella to educate community members through events, curbside tagging, and audits. These efforts have led to a 26% reduction in recycling contamination in the City.



PHILIPS ACADEMY - ANDOVER

Casella and Phillips Academy have expanded campus collection programs to capture compost, electronic waste, universal waste, metal, and wood. Together, we have run Green Move Out programs for several years now, successfully redirecting reusable items to Goodwill.



NOVOLEX

Casella and Novolex worked together to recycle nearly 60,000 tons of post-industrial commodities through employee training initiatives and onsite processing equipment. Novolex estimates that 78 percent of its revenue comes from products that support a circular economy.

Scope of Services

The Town of Bethlehem, NH will continue to be serviced by our satellite hauling division located in Littleton, NH. Our administrative offices and fleet vehicles are dispatched from our Market Area Division located in Montpelier, VT.

Collection

Casella will provide the Town with automated weekly municipal solid waste and recycling collection, or weekly municipal solid waste collection only. Casella is fully equipped to provide and maintain equipment to service Bethlehem and is fully qualified and licensed in accordance with all Federal, State, and local laws. Our trucks are routinely serviced and inspected we have ample back up equipment in our existing fleet located through out our local hauling market.



Casella drivers will not have the ability to monitor a Pay-As-You-Throw bag system within the carts. Casella would recommend the Town explore an annual pay per cart system- initiating an annual cart fee for all residents.

Option 1- Solid Waste & Recycling Collection:

Casella would provide weekly collection of solid waste and recycling on a 3-day schedule, all existing routes will remain intact on commencement of service.

- **Truck:** (1) Automated Side-Load Split-body truck
- **Labor:** (1) Driver

Option 2- Solid Waste Collection:

Casella would provide weekly collection of solid waste only on a 3-day schedule, all existing routes will remain intact on commencement of service.

- **Truck:** (1) Automated Side-Load
- **Labor:** (1) Driver

Town Drop-off Station Hauling:

Casella will provide hauling services for roll off cans located at the Town's drop-off station. Casella is able to provide additional containers as needed.



Disposal

All municipal solid waste and bulky waste collected locally will be delivered to Mt. Carberry Landfill, located in Berlin, New Hampshire and billed under the Town's disposal contract.

Processing

All single stream recycling collected locally will be delivered to one of Casella's transfer station's, currently located at 581 Trudeau Rd, Bethlehem, NH, where it will be loaded and transferred to one of our state-of-the-art Material Recovery Facility ("MRF") such as our Rutland, VT MRF for processing.

Our facilities are designed to handle our Zero-Sort® Recycling Program. Zero-Sort® Recycling makes it easier for our customers to recycle, promoting greater participation in recycling by eliminating the need to sort materials, and positioning us as a provider of choice in many markets. At our facilities all types of recyclables are mechanically sorted and forwarded to their recycling destination. The ease of recycling allows our customers to recycle as much material as possible, thus eliminating a significant amount of solid waste from their waste stream.

Acceptable Materials:

- **Cardboard:** Shipping boxes, cereal boxes, egg cartons, paper towel and toilet paper rolls.
- **Paper:** Office paper, newspaper, paper bags, magazines, junk mail.
- **Plastic Bottles, Jugs, Tubs, & Lids:** Plastic drink bottles, milk jugs, yogurt cups, tubs and lids, shampoo bottles, etc.
- **Metal Cans:** Soda and beer cans, soup and vegetable cans, foil.
- **Glass Bottles & Jars:** Beer bottles, other beverage bottles, jars.



Unacceptable Materials:

- Plastic bags
- Batteries
- Scrap metals
- Clothing
- Electronics
- Hazardous containers

Value Add Service: Mattress Recycling

Casella provides mattress recycling solutions for all types of customers including municipalities, colleges and universities, hotels, mattress retailers and individuals. We recycle over 250,000 mattresses and box springs annually, which equates to nearly 6,000 tons of materials recovered from disposal. Casella has specific mattress recycling facilities and would like the opportunity to discuss mattress recycling as an add on service for the Town of Bethlehem.



Metal springs are removed and shredded for recycling as scrap metal which is used to make appliances and building materials.



Wood is processed through large wood grinders. Once processed, wood can be used to create animal bedding, mulch and fuel.



Foam padding from the mattresses is separated and baled. The foam can be recycled to be used for carpet underlayment.



Our Team

Our local team takes pride in the service we deliver to our municipal customers. Municipal Officials will have a direct line to our local operations team, to ensure any daily service issues are resolved promptly. Our Operations Supervisors and Division Manager will provide direct operational supervision to all day-to-day hauling, operation, equipment and labor, and maintenance service needs.

Jason Colburn

OPERATIONS SUPERVISOR



(802) 648-1543



jason.colburn@casella.com

Brooke Austin

OPERATIONS SUPERVISOR



(802) 648-1542



brooke.austin@casella.com

Operations Supervisors will provide day-to-day oversight to all aspects of this contract and ensure all of Bethlehem's expectations are met and exceeded by Casella.

Pat Austin

DIVISION MANAGER



(802) 648-1541



patrick.austin@casella.com

Will serve as the primary contact and contract manager for Casella, ensuring partnership objectives are met. Will supervise operations and manage day-to-day collection, equipment, and maintenance for the contract.

Erin Banfield

DIRECTOR OF MUNICIPAL SERVICES



(802) 477-2870



erin.banfield@casella.com

Will be a resource to the local team and municipality to inform on partnerships, innovations, and new technologies to help drive sustainability initiatives.

Customer Care & Residential Support

At the heart of our operations, the Customer Care Center (CCC) is dedicated to addressing customer questions, comments, and concerns with the highest level of professionalism and empathy. By providing prompt and effective solutions, our team ensures that every customer interaction reflects Casella's commitment to exceptional service and reliability. Through continuous improvement and collaborative efforts, we strive to build lasting relationships based on trust and mutual respect, reinforcing our core values in every facet of our work.

Casella Customer Care Contact
 **800- CASELLA**

2024 CCC Stats

-  Handled 1.5M calls from Casella Footprint
-  3.9% call abandon rate
-  30 seconds speed to answer
-  Above 90% quality score

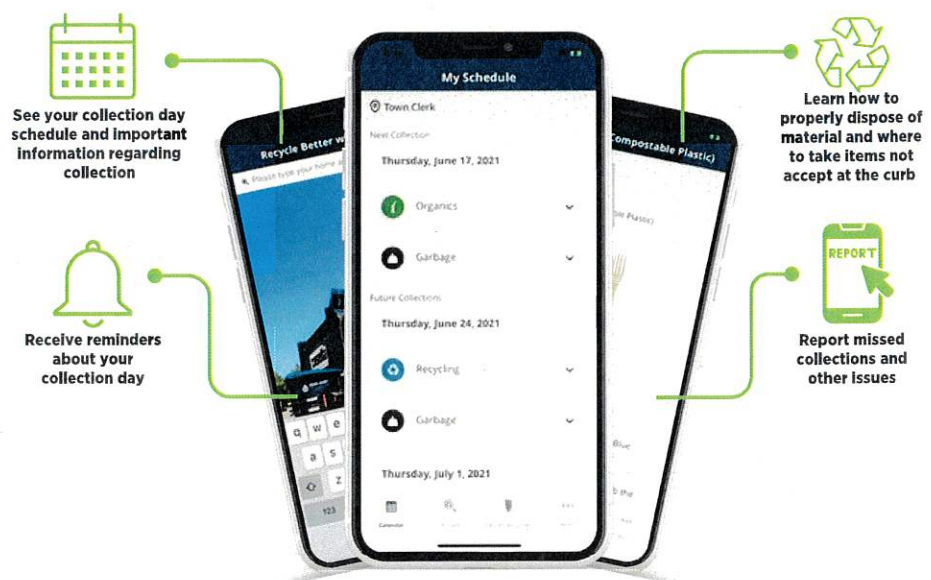
"I was on vacation over the holiday and didn't put my bins out. When I got home, I saw on my cameras that Caleb was kind enough to check our bins that were close by, to see that I had forgotten, and serviced them for me. I am so thankful and very appreciative, knowing that is not in his job requirement."

- Resident of Montpelier, VT 2025

Casella's Recycle Better App

Casella has developed a mobile app through a collaborative partnership with ReCollect that makes it easier than ever for you and your constituents to stay connected about the trash, recycling, and food waste collection programs offered to you as a Casella customer. The Recycle Better App offers a variety of useful features including:

- **Direct Communication and Education for Residents**
- **The Collection Calendar**
- **The Waste Wizard A-Z Tool**
- **Scheduling Additional Services**



Routeware

Casella has partnered with Routeware, equipping our collection fleet with on-board computers, GPS, safety cameras and fleet automation software across Casella's footprint. The software provides drivers and internal office staff with easy-to-use tools and data to help them work more safely and efficiently.

Reporting

Casella recognizes the importance of providing the Town with monthly and annual reports for quantities of each material stream.

Compliance

Casella operates under strict compliance with all local, state, and federal regulations and laws, including E.P.A., OSHA, and D.O.T. regulations. All local ordinances will be clearly communicated and adhered to within our organization. All necessary permits, licenses, certificates, and inspections would be provided.

Declaration of Addenda

Having fully examined, read, and in understanding of the specifications for this partnership and being familiar with all of the conditions surrounding the proposed work, including any addenda for which receipt of is acknowledged below, Casella proposes to complete all work as specified in this request for proposals. This proposal includes acknowledgement there were no addenda issued.

Proposal Exceptions

We have proposed the following nuances to the agreement which we would like to call to your attention for review:

- Casella would request mutually agreeable extension terms, following the initial 3-year term.
- Pricing included in the proposal is valid for 60-days from the submission date.
- Casella would require the ability to renegotiate pricing and terms if the start date of the contract moves beyond the first quarter of 2027.
- All Fees will be increased annually on the anniversary of each year of the Term by a percentage equal to the greater of (a) 5.0% or (b) the year-over-year percentage change in the Consumer Price Index for Garbage and Trash collection. Reference is made to: <https://www.bls.gov/news.release/cpi.t02.htm>
- Fees may be further adjusted upon thirty (30) days' notice to cover increases in disposal and processing or due to uncontrollable circumstances, including, without limitation, changes in local, state or federal laws or regulations, imposition of taxes, fees or surcharges.
- Casella's proposal is based on utilizing the existing routes for the commencement of the contract, on a 3-day schedule.

- Casella proposal is based on utilizing the (2) 96-gallon Casella carts the residents currently have, as this is the most economically beneficial option for the Town.
- If the Town were to require new smaller trash and recycling carts, the cost to procure, deliver and utilize 64-gallon carts for both streams through the term of the contract is included in the price sheet.
 - If the Town chooses to retain the curbside recycling collection program, Casella would not be able to service a cart any smaller than a 65-gallon.
 - If the Town chooses to eliminate the curbside recycling collection program, Casella would not recommend decreasing the size of the trash cart.
- Casella is open to an every other week collection schedule, and will provide pricing options after further discussion with the Town.
- The processing of recyclable material is based on utilizing Casella's standard Average Commodity Revenue (ACR) formula, see Attachment A for full explanation.
- Casella would request the ability to revisit the cost of transportation and handling of the single stream recycling should a transfer station not be accessible within a 20-mile radius.
- It is the responsibility of the Municipality to provide the Contractor with updated, current Prevailing Wage schedules over the life of the Contract. To the extent Prevailing Wage increases over the term including extensions or renewals, Contractor shall be entitled to a price adjustment in proportion to and effective with the increase with written notice to Municipality.
- Fuel Fee: The Energy & Environmental Fee will float on a monthly basis based upon the changes in diesel fuel prices, and is based on the following linked [EIA/DOE Table](#) for U.S. On-Highway Diesel Fuel Prices. New England (PADD1A) pricing is utilized for customers in ME, MA, NH, RI, CT, and VT. The Energy component of the Energy & Environmental Fee will be determined by the [Energy Fee Table](#).

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Pricing Proposal

Service	Rate
Option 1:	
Weekly Municipal Solid Waste & Recycling Collection	\$510,444/ year
Single Stream Processing	ACR - \$200/ton <i>*see Attachment A for full explanation</i>
(2,600) 64-gallon MSW & REC carts	\$43,680/ year
Option 2:	
Weekly Municipal Solid Waste only Collection	\$417,636/ year
(1,300) 64-gallon MSW carts	\$21,840/ year
Drop-off Station Hauling:	
MSW Compactor - 40yard Breakaway <i>*Hauling to Mt. Carberry</i>	\$700/ haul
Container Rental	\$360/month
Bulky Waste - 30yard Open-top <i>*Hauling to Mt. Carberry</i>	\$700/ haul
Container Rental	\$360/month
Metal - 30yard Open-top <i>*Hauling within 38 mile radius</i>	\$700/ haul
Container Rental	\$360/month

Attachment A

Single Stream Pricing Formula:

ACR - Threshold = Rebate (Charge)

Average Commodity Revenue (ACR): means the current market value for each recyclable commodity (including residue tons) multiplied by the product mix percentage for each recyclable commodity tons from that facility for the residential line of business over the same month, less any direct costs of Processor related to transportation, storage, or marketing of product. In addition, if there is a material change in the ACR during any thirty-day period, the Processor reserves the right to make an immediate adjustment to the ACR.

ACR pricing provisions include:

- Pricing for fiber will be determined by the New England market price published in the first monthly issue of the "Price Watch: Recovered Paper – Domestic" section of the PPI Pulp & Paper Week ("PPI") and will include Sorted Residential Paper and News (SRN #56), OCC (#11) and Mix Paper (#54).
- Pricing for containers, less glass and residue, will be determined by the National market price published in the first issue of RecyclingMarkets.Net (www.recyclingmarkets.net) and will include Natural HDPE baled, Color HDPE baled, PET Baled, PP postconsumer baled, Mix Bulky Rigids baled, Aluminum (sorted and baled) and Steel cans (sorted and baled).
- The value of MRF finished Residue will be determined by the market rate cost of disposal. The value of processed Glass will be determined by the market rate of recycling processed glass.

Rebate (Charge): means the percentage of value paid to the Generator when the ACR is greater than the Threshold. When the Rebate is negative, each dollar below the Threshold will be charged to the Generator.

Rebate Split = 50% to Generator when ACR is above Threshold

Threshold = \$145/ton: means the base rate required to process Recyclable Materials (including increases in labor expenses, costs to cover capital investments and other costs that may impact the processing). Threshold shall be updated periodically to account for these changes in costs.

Threshold may also be adjusted quarterly based on periodic contamination audits conducted by Casella. Threshold for material received above 20% contamination will be charged to Generator at market rate.

Transportation & Handling = \$55/ton: means the cost to load and transport material from Casella's Transfer Station and deliver to the Material Recovery Facility (MRF) for processing.

Example Pricing Scenario:

Based on most recent Monthly Market Rates	
ACR: \$30.15/ton	Threshold: \$145/ton Trans & Handling: \$55/ton
Pricing Formula: $\$30.15 - (\$145 + \$55) = \$169.85/\text{ton}$	
Rebate/Charge: 50% over Threshold (to Generator) and dollar for dollar below Threshold (to Processor)	
Net Charge to Generator: $\$169.85/\text{ton}$ ($\$169.85/ \times 100\%$)	

Qualifications & Experience

References

We prioritize partnership in Municipal work, aiming for high service levels and satisfaction. Today, we partner with over 50 municipalities across the the State of New Hampshire, and over 600 in our footprint. Additional customer feedback from neighboring communities partnering with Casella is available for reference.

Town of Fairfax, Vermont

Name: Sarah Hadd

Title: Town Manager

✉ townmanager@fairfax-vt.gov
☎ (802) 849-6111

Casella provides solid waste, recycling and food waste collection services to the Town of Fairfax. The Town engages in Zero-Sort® recycling.
(Approximately 5,100 residents)

City of Laconia, New Hampshire

Name: Wesley Anderson

Title: Public Works Director

✉ wanderson@laconianh.gov
☎ (603) 528-6379

Casella provides automated solid waste and recycling collection and processing for the City of Laconia. The City engages in Zero-Sort® recycling.
(Approximately 16,800 residents)

Town of Belmont, New Hampshire

Name: Jeanne Beaudin

Title: Town Administrator

✉ townadministrator@belmontnh.gov
☎ (603) 678-8300

Casella provides automated solid waste and recycling collection and processing for the Town of Belmont. The Town engages in Zero-Sort® recycling.
(Approximately 7,300 residents)

City of Concord, New Hampshire

Name: Adam Clark

Title: General Services Dept.

✉ AClark@ConcordNH.gov
☎ (603) 230-3912

Casella provides solid waste, recycling and leaf and yard waste collection services to the City of Concord. In addition to the collection services, Casella also operates the City transfer station. The City engages in Zero-Sort® recycling.
(Approximately 42,500 residents)

City of Manchester, New Hampshire

Name: Tim Clougherty

Title: Public Works Director

✉ tcloughe@manchesternh.gov
☎ (603) -624-6444

Casella provides automated recycling collection and processing as well as leaf and yard waste collection for the City of Manchester. The City engages in Zero-Sort® recycling.
(Approximately 115,400 residents)

Safety Record

Casella has a recorded safety rating of, CFR 29.5, OSHA TRIR 3.43. Casella has an extensive safety training program consisting of weekly safety meetings before routes commence to review best practices, safety techniques and a specific training topic and focus based on season, recent occurrence's etc.

Insurance Capabilities

Casella has the ability to meet the insurance requirements set forth in this contract. Please see the attached certificate from our insurance agency, the Noyle Johnson Group. Casella can provide additional information needed upon further request.

Financial Responsibility

Casella Waste Systems publicly traded on the NASDAQ Global Select Market under the symbol CWST.

- Casella's Financial Statements can found at: <https://ir.casella.com/financial-information>
- Casella's Investor Relations can found at: <https://ir.casella.com/financial-information>

B of A Securities, Inc. Bank of America	J.P. Morgan Securities, LLC/ Chase
One Bryant Park, New York, NY 10036	12 Corporate Wood Blvd, Floor 4 Albany NY 12211
Victoria Yu Global Industries Group e. victoria.yu@bofa.com p. (646) 743-0718	Dean Burns Commercial Banking e. dean.j.burns@chase.com p. (518) 433-2525

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Engagement & Education

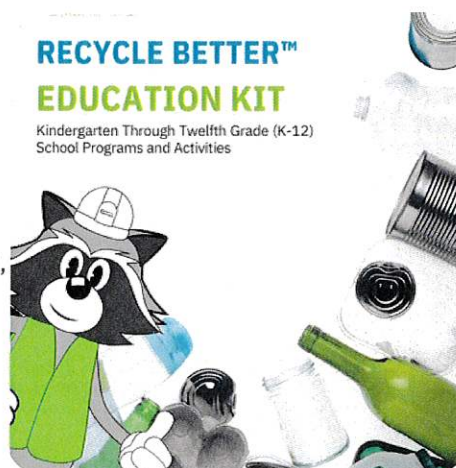
For many municipalities where hands-on training may not be available, through our in-house marketing and design staff, Casella has the ability and willingness to support in designing specialized outreach and educational material tailored towards specific needs. As applicable and in collaboration with our partners, we develop materials to communicate the diversion initiatives to all stakeholders and the broader community. Additional resources available to the municipality include:

Signage: Signage plays a critical role in the success of recycling and compost programs. Clear, consistent communication and visual aids take the guess work out of picking the correct bin, yielding cleaner material streams and higher diversion rates.



Facility Tours: We welcome our customers to join us for an onsite or virtual tour of our operations – this hands-on experience provides stakeholders with a deeper understanding of how the decision we make impact our industry daily.

Recycle Better- Education Kit: Casella is now offering a K-12 recycling education kit for schools within their local municipalities. This education kit provides lesson plans and activities to be utilized by teachers. Through recycling education students can apply and hone their grade-level skills while learning where waste comes from, where it goes and the role, they can play in reducing waste. Introducing recycling to children will in turn help schools and communities advance their recycling goals towards a more sustainable future.



Community Engagement: We are always looking for ways to engage our community and our customers both to hear about opportunities to improve our services, communication, and resources as well as simply to give back.

Event Management & Zero Waste: Casella can leverage partners to deliver additional services in support of community events, while providing direct support in developing best practices and how-to toolkit for all events.



CERTIFICATE OF AUTHORITY

Casella Waste Management, Inc.

At a duly authorized meeting of the Board of Directors of Casella Waste Management, Inc., it was voted that John W. Casella, Vice President & Secretary, Michael A. Casella, Area Vice President, are each authorized to independently execute any and all bid documents related to the Town of Bethlehem, New Hampshire's Request for Proposals for No. CSP1 "Collection and Transportation of Municipal Solid Waste and Recyclables" as well as any and all contract related documents in the event of an award of the foregoing to Casella Waste Management, Inc.

It was also voted that John W. Casella, Vice President & Secretary and/or Shelley E. Sayward, Vice President & Assistant Secretary, are each authorized to execute any and all bond related documents in connection with the Town of Bethlehem Bid Proposal, including but not limited to bid bonds and performance bonds.

In the name of and on behalf of Casella Waste Management, Inc.; and affix its corporate seal hereto; and such execution of any contract obligation in this company's name and on its behalf; said obligation to be valid and binding upon Casella Waste Management, Inc.

A True Copy Attested,

Company Name: Casella Waste Management, Inc.

Address: 408 E. Montpelier Rd.
Montpelier, VT 05602

Name & Title of Signatory: John W. Casella, Vice President & Secretary

Date: July 8, 2025

I hereby certify that I am the Secretary of Casella Waste Management, Inc., and the above vote has not been amended or rescinded and remains in full force and effect as of the date of this certificate.

Signature: _____





CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

7/2/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Arthur J. Gallagher Risk Management Services, LLC
Park 7
12750 Merit Drive Suite 1000
Dallas TX 75251

CONTACT NAME: Katrina Sutton

PHONE (A/C, No, Ext): 972-663-6109

FAX (A/C, No):

E-MAIL ADDRESS: Katrina_Sutton@ajg.com

INSURED
Casella Waste Management, Inc.
Montpelier & Hyde Park Divisions
408 East Montpelier Rd
Montpelier VT 05602

INSURER(S) AFFORDING COVERAGE

NAIC #

INSURER A : XL Insurance America, Inc.

24554

INSURER B : Lloyd's Syndicate 3623 (Beazley Furlonge Limited)

INSURER C :

INSURER D :

INSURER E :

INSURER F :

COVERAGES

CERTIFICATE NUMBER: 196480852

REVISION NUMBER: 1

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	COMMERCIAL GENERAL LIABILITY						
	☐ CLAIMS-MADE ☐ OCCUR						EACH OCCURRENCE \$
							DAMAGE TO RENTED PREMISES (Ea occurrence) \$
							MED EXP (Any one person) \$
							PERSONAL & ADV INJURY \$
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE \$
	☐ POLICY ☐ PRO-JECT ☐ LOC						PRODUCTS - COMP/OP AGG \$
	OTHER:						\$
	AUTOMOBILE LIABILITY						
	☐ ANY AUTO						COMBINED SINGLE LIMIT (Ea accident) \$
	☐ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS						BODILY INJURY (Per person) \$
	☐ HIRED AUTOS ONLY ☐ NON-OWNED AUTOS ONLY						BODILY INJURY (Per accident) \$
							PROPERTY DAMAGE (Per accident) \$
							\$
A	☒ UMBRELLA LIAB ☒ OCCUR			US00075159LI25A	4/30/2025	4/30/2026	EACH OCCURRENCE \$50,000,000
	☐ EXCESS LIAB ☐ CLAIMS-MADE						AGGREGATE \$50,000,000
	DED ☒ RETENTION \$ 10,000						Participation below \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY						PER STATUTE ☐ OTH-ER ☐
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	Y/N	N/A				E.L. EACH ACCIDENT \$
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE \$
							E.L. DISEASE - POLICY LIMIT \$
B	Contractors Professional Liab			D1E7A8250901	4/30/2025	4/30/2026	E&O Limit/Aggregate \$10,000,000
B	Pollution Liability			D1E7A4250901	4/30/2025	4/30/2026	Pollution Each Claim \$20,000,000
							Pollution Aggregate \$20,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

When coverage for additional insured, waiver, and primary, non-contributory is included in the underlying General Liability, Auto, and Work Comp policies, the umbrella follows form per endorsement CUU 050-0805 for all applicable parties. Umbrella does not cover over pollution policy. Pollution limits do not stack. Umbrella policy follows form.

Umbrella Participating carriers:

XL Insurance American, Inc. \$10,000,000 - Policy# US00075159LI25A

Aspen American Insurance Company \$10,000,000 - Policy# CX00R4225

Axis Excess Insurance \$5,000,000 - Policy# P-001-001119654-03

See Attached...

CERTIFICATE HOLDER**CANCELLATION**

Town of Bethlehem
2155 Main Street
PO Box 189
Bethlehem, NH 03564

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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AGENCY CUSTOMER ID: _____

LOC #: _____



ADDITIONAL REMARKS SCHEDULE

Page 1 of 1

AGENCY Arthur J. Gallagher Risk Management Services, LLC		NAMED INSURED Casella Waste Management, Inc. Montpelier & Hyde Park Divisions 408 East Montpelier Rd Montpelier VT 05602
POLICY NUMBER		
CARRIER	NAIC CODE	EFFECTIVE DATE:

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

CNA The Continental Insurance Company \$5,000,000 - Policy# 7036874181
 Lexington Insurance Company \$5,000,000 - Policy#018303159
 RSUI Landmark American Insurance Company \$5,000,000 - Policy# LHA606476
 Upland Specialty Insurance Company \$5,000,000 - Policy# 5018302743985555
 AWAC Allied World Assurance Company \$5,000,000 - Policy #0314-6790

A 30 day notice of cancellation is included except 10 days for non-payment.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

7/2/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Noyle Johnson Group an Alera Group Company 119 River Street Montpelier VT 05602	CONTACT NAME: Amanda Hamilton PHONE (A/C, No, Ext): (802) 684-8096 FAX (A/C, No): (802) 223-7515 E-MAIL ADDRESS: casella@nwjinsurance.com
INSURED Casella Waste Management, Inc. Montpelier & Hyde Park Divisions 408 East Montpelier Road Montpelier VT 05602	INSURER(S) AFFORDING COVERAGE INSURER A: Westchester Surplus Lines Ins Co NAIC # 10172 INSURER B: Old Republic Insurance Co. 24147 INSURER C: The Cincinnati Casualty Company 28665 INSURER D: INSURER E: INSURER F:

COVERAGES

CERTIFICATE NUMBER: CWMontpelier 2025 #2

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR ☒ XCU is Included GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☒ PRO-JECT ☐ LOC OTHER:	X	Y	674302178 002	04/30/2025	04/30/2026	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMP/OP AGG \$ 4,000,000
B	AUTOMOBILE LIABILITY ☒ ANY AUTO ☐ ALL OWNED AUTOS ☒ HIRED AUTOS ☒ MCS-90 ☐ SCHEDULED AUTOS ☒ NON-OWNED AUTOS	X	Y	MWTB 311995 25	01/01/2025	01/01/2026	COMBINED SINGLE LIMIT (Ea accident) \$ 5,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	UMBRELLA LIAB EXCESS LIAB DED RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A Y	MWC 311994 25	01/01/2025	01/01/2026	☒ PER STATUTE E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
B	Excess Auto Liability			MWZX 315503 25	04/30/2025	04/30/2026	\$2M Excess \$5M Auto Liability 2,000,000
C	Excess Auto Liability			EXS0575546	04/30/2025	04/30/2026	\$3M Excess \$7M Auto Liability 3,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Town of Bethlehem is Additional Insured under the General Liability and Auto Liability Policies on a Primary and Non-Contributory basis where required by written contract subject to the terms and conditions of each policy. Waiver of Subrogation applies in favor of the Certificate Holder where required by written contract.

CERTIFICATE HOLDER

admin@bethlehemnh.org

Town of Bethlehem
2155 Main Street
PO Box 189
Bethlehem, NH 03564

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Timothy Ayer/AUDREY

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THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

ADDITIONAL INSURED – OWNERS, LESSEES OR CONTRACTORS – SCHEDULED PERSON OR ORGANIZATION

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

SCHEDULE

Name Of Additional Insured Person(s) Or Organization(s)	Location(s) Of Covered Operations
As required by written contract signed by both parties prior to loss.	All Locations
Information required to complete this Schedule, if not shown above, will be shown in the Declarations.	

A. Section II – Who Is An Insured is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by:

1. Your acts or omissions; or
2. The acts or omissions of those acting on your behalf;

in the performance of your ongoing operations for the additional insured(s) at the location(s) designated above.

However:

1. The insurance afforded to such additional insured only applies to the extent permitted by law; and
2. If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.

B. With respect to the insurance afforded to these additional insureds, the following additional exclusions apply:

This insurance does not apply to "bodily injury" or "property damage" occurring after:

1. All work, including materials, parts or equipment furnished in connection with such work, on the project (other than service, maintenance or repairs) to be performed by or

on behalf of the additional insured(s) at the location of the covered operations has been completed; or

2. That portion of "your work" out of which the injury or damage arises has been put to its intended use by any person or organization other than another contractor or subcontractor engaged in performing operations for a principal as a part of the same project.

C. With respect to the insurance afforded to these additional insureds, the following is added to **Section III – Limits Of Insurance:**

If coverage provided to the additional insured is required by a contract or agreement, the most we will pay on behalf of the additional insured is the amount of insurance:

1. Required by the contract or agreement; or
2. Available under the applicable limits of insurance;

whichever is less.

This endorsement shall not increase the applicable limits of insurance.

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

ADDITIONAL INSURED – OWNERS, LESSEES OR CONTRACTORS – COMPLETED OPERATIONS

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART
PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART

SCHEDULE

Name Of Additional Insured Person(s) Or Organization(s)	Location And Description Of Completed Operations
Where Required by Written Contract, Agreement, or Permit	
Information required to complete this Schedule, if not shown above, will be shown in the Declarations.	

A. Section II – Who Is An Insured is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury" or "property damage" caused, in whole or in part, by "your work" at the location designated and described in the Schedule of this endorsement performed for that additional insured and included in the "products-completed operations hazard".

However:

1. The insurance afforded to such additional insured only applies to the extent permitted by law; and
2. If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.

B. With respect to the insurance afforded to these additional insureds, the following is added to Section III – Limits Of Insurance:

If coverage provided to the additional insured is required by a contract or agreement, the most we will pay on behalf of the additional insured is the amount of insurance:

1. Required by the contract or agreement; or
2. Available under the applicable limits of insurance;

whichever is less.

This endorsement shall not increase the applicable limits of insurance.

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

**PRIMARY AND NONCONTRIBUTORY –
OTHER INSURANCE CONDITION**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART
LIQUOR LIABILITY COVERAGE PART
PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART

The following is added to the **Other Insurance** Condition and supersedes any provision to the contrary:

Primary And Noncontributory Insurance

This insurance is primary to and will not seek contribution from any other insurance available to an additional insured under your policy provided that:

- (1) The additional insured is a Named Insured under such other insurance; and

- (2) You have agreed in writing in a contract or agreement that this insurance would be primary and would not seek contribution from any other insurance available to the additional insured.

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

**WAIVER OF TRANSFER OF RIGHTS OF RECOVERY
AGAINST OTHERS TO US (WAIVER OF SUBROGATION) –
AUTOMATIC**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART
ELECTRONIC DATA LIABILITY COVERAGE PART
LIQUOR LIABILITY COVERAGE PART
POLLUTION LIABILITY COVERAGE PART DESIGNATED SITES
POLLUTION LIABILITY LIMITED COVERAGE PART DESIGNATED SITES
PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART
RAILROAD PROTECTIVE LIABILITY COVERAGE PART
UNDERGROUND STORAGE TANK POLICY DESIGNATED TANKS

The following is added to Paragraph 8. **Transfer Of Rights Of Recovery Against Others To Us** of Section IV – Conditions:

We waive any right of recovery against any person or organization, because of any payment we make under this Coverage Part, to whom the insured has waived its right of recovery in a written contract or agreement. Such waiver by us applies only to the extent that the insured has waived its right of recovery against such person or organization prior to loss.

IL 10 (12/06) OLD REPUBLIC INSURANCE COMPANY

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

ADDITIONAL INSURED AND PRIMARY AND NON-CONTRIBUTORY ENDORSEMENT

This endorsement modifies insurance provided under the following:

BUSINESS AUTO COVERAGE FORM
MOTOR CARRIER COVERAGE FORM

SCHEDULE

Designated Person(s) or Organization(s):

All persons or organizations as required by contract or agreement

- A. **SECTION II – COVERED AUTOS LIABILITY COVERAGE**, paragraph 1. **Who Is An Insured** is amended to include the person(s) or organization(s) shown in the above Schedule as an additional "insured", but only with respect to "accidents" arising out of your work while being performed for such person(s) or organization(s).
- B. The following is added to the **Other Insurance** Condition in the Business Auto Coverage Form and the **Other Insurance – Primary And Excess Insurance Provisions** in the Motor Carrier Coverage Form and supersedes any provision to the contrary:

This policy's Covered Autos Liability Coverage is primary to and will not seek contribution from any other insurance available to the "insured" person(s) or organization(s) shown in the above Schedule provided that:

1. Such "insured" is a Named Insured under such other insurance; and
2. You have agreed in writing in a contract or agreement that this insurance would be primary and would not seek contribution from any other insurance available to such "insured".

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Page 1 of 1

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IL 10 (12/06) OLD REPUBLIC INSURANCE COMPANY

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

ADDITIONAL INSURED

This endorsement modifies insurance provided under the following:

BUSINESS AUTO COVERAGE FORM
MOTOR CARRIER COVERAGE FORM

SCHEDULE

Name of Person(s) or Organization(s):

All persons or organizations as required by contract or agreement

With respect to **COVERED AUTOS LIABILITY COVERAGE**, **Who Is An Insured** is changed with the addition of the following:

Each person or organization shown in the Schedule for whom you are doing work is an "insured". But only for "bodily injury" or "property damage" that results from the ownership, maintenance or use of a covered "auto" by:

1. You;
2. an "employee" of yours; or
3. anyone who drives a covered "auto" with your permission or with the permission of one of your "employees".

However, the insurance afforded to the person or organization shown in the Schedule shall not exceed the scope of coverage and/or limits of this policy. Notwithstanding the foregoing sentence, in no event shall the insurance provided by this policy exceed the scope of coverage and/or limits required by the contract or agreement.

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IL 10 (12/06) OLD REPUBLIC INSURANCE COMPANY

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

WAIVER OF TRANSFER OF RIGHTS OF RECOVERY AGAINST OTHERS TO US

This endorsement modifies insurance provided under the following:

AUTO DEALERS COVERAGE FORM
BUSINESS AUTO COVERAGE FORM
MOTOR CARRIER COVERAGE FORM

SCHEDULE

Name of Person or Organization:

All persons or organizations as required by
contract or agreement

(If no entry appears above, information required to complete this endorsement will be shown in the Declarations as applicable to this endorsement.)

The **Transfer Of Rights Of Recovery Against Others To Us** Condition is changed by adding the following:

We waive any right of recovery we may have against the person(s) or organization(s) shown in the Schedule because of payments we make for injury or damage. This waiver applies only to the person or organization shown in the Schedule.

POLICY NUMBER: MWC 311994 25

WAIVER OF OUR RIGHT TO RECOVER FROM OTHERS ENDORSEMENT

We have the right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against the person or organization named in the Schedule. (This agreement applies only to the extent that you perform work under a written contract that requires you to obtain this agreement from us.)

This agreement shall not operate directly or indirectly to benefit anyone not named in the Schedule.

SCHEDULE

ANY PERSON OR ORGANIZATION FOR WHOM THE NAMED INSURED HAS
AGREED BY WRITTEN CONTRACT TO FURNISH THIS WAIVER.

THIS FORM DOES NOT APPLY IN: NH AND NJ

DATE OF ISSUE: 01-23-25



ESTABLISHED 1975

*"To create value by renewing and sustaining
our resources and our environment."*

www.casella.com

